



KIT RUNGAY

TRAINEE BROKER

Global Trainee Broker Programme
2024 Trainee Cohort

London



ROTATIONS

Gas
Futures

“The programme has exceeded my expectations – I didn’t quite expect the level of responsibility I would be given .”

I attended Loughborough University and studied Economics. As part of this, I had the opportunity to undertake a placement year as part of my degree, which I spent at Clarksons as a tanker analyst. This gave me an insight into the world of Broking and led me to pursue it as a career.

My best experience so far has been the opportunity to present to clients about new upcoming shipping regulations.

A challenge so far has been booking trades in my role as a trainee on the FFA desk, when the Iran-Israel conflict kicked off. This was extremely challenging due to the vast quantity of trades going through in one of the busiest periods the market has seen in the last couple of years. But nonetheless, equally rewarding!

I've been able to develop my presenting, interpersonal and critical thinking skills in a fast-moving market. The programme has exceeded my expectations – I didn't quite expect the level of responsibility I would be given.

Being trusted to present new regulations to massive clients was a great opportunity, and one I didn't think I would get.

I've had the opportunity to get close to fixing vessels from observing the teams' communications with their clients and relaying new bids/offers to the rest of the desk so they could execute their clients quickly.